



SALES MANAGER

Set to welcome guests in Fall 2021, Muir promises a refined and distinctly Nova Scotian hospitality experience, inspired by the region's inherent natural grace, rich cultural history, unspoiled beauty and enduring character. Muir is building a team of dedicated professionals to bring this unparalleled hospitality experience to the Halifax Waterfront. We are inviting interested candidates to apply for the position of Sales Manager.

Reporting to the Director of Sales, the Sales Manager will be responsible for developing and implementing the total sales effort of the hotel. You create and maintain relationships with clients and partners, and are proactive in building sales strategies that assist in growing the reputation of Muir as the forefront of both Nova Scotia's and Canada's luxury hotel scene.

As our ideal candidate, you will have at least 3 years sales experience, preferably with a luxury brand perspective. Ideally, you will hold a bachelor's degree or diploma in Business, Sales, Marketing, Hotel Management or a relevant field and you will have robust budgetary knowledge and skills. Excellent communication and interpersonal skills are also a must. Proficiency in use of the Marriott CI/TY sales software is considered an asset.

The opportunity to join Halifax's first five-star hotel at its very beginning is an exciting one as you will be introducing the local market to an entirely new luxury experience. In this role you will be challenged by high performance expectations; you will have the opportunity to establish Muir within the international hotel industry, while working with a team of dedicated, talented professionals. You will be rewarded every day by the respect of your peers, achievements of your team and satisfaction of Muir's clients and guests.

If you are looking for an opportunity to showcase your talents and be part of something truly exceptional, please submit your cover letter and resume in confidence to hr@muirhotel.com referencing job #M21-02 in the subject line. We ask that you include your anticipated compensation in your cover letter.

Only those candidates with existing authorization to work in Canada will be considered.

The Queen's Marque South Limited is an equal opportunity employer. While we thank all applicants only those selected for an interview will be contacted.

View additional career opportunities at:

www.muirhotel.com

Send your cover letter and resume:

hr@muirhotel.com