



DIRECTOR OF SALES

Located in the absolute centre of downtown in the vibrant Halifax Waterfront, in the heart of the new Queen's Marque district, Muir offers elevated hospitality inspired by the spirit, culture and natural beauty of Nova Scotia. In each of our departments, our team shares a common goal – providing an exceptional customer experience in a clean, comfortable environment. If you are passionate about a career in hospitality and want to join a team that shares this common goal, the Muir is presently seeking a **Director of Sales**.

Reporting to the General Manager, and as the leader of the Muir Sales team, the **Director of Sales** will be responsible for implementing and driving the achievement of monthly/annual booking and revenue goals and objectives. You will lead and inspire your team to exceed sales goals and overall property revenues. You will focus on long term values-based relationships with colleagues, clients and partners, that will assist in establishing and growing the reputation of Muir at the forefront of both Nova Scotia's and Canada's luxury hotel scene.

As our ideal candidate, you will have 5 - 7 years sales experience, preferably with an international luxury perspective. Ideally, you will hold a bachelor's degree or diploma in Business, Sales, Marketing, Hotel Management or a relevant field and you will have robust budgetary knowledge and skills. Excellent communication and interpersonal skills are also a must. As well, you will have a demonstrated ability to form, motivate and develop high performing sales teams. Proficiency in use of the Marriott CI/TY sales software is considered an asset.

The opportunity to join Halifax's first five-star hotel at its very beginning is an exciting one as you will be introducing the local market to an entirely new luxury experience. In this role you will be challenged by high performance expectations; you will have the opportunity to establish Muir within the international hotel industry, while working with a team of dedicated, talented professionals. You will be rewarded every day by the respect of your peers, achievements of your team and satisfaction of Muir's clients and guests.

If you are looking for an opportunity to showcase your talents and be part of something truly exceptional, please submit your cover letter and resume in confidence to hr@muirhotel.com. Include your anticipated compensation in your cover letter. Only those candidates with existing authorization to work in Canada will be considered. Only those candidates selected for an interview will be contacted.

The Queen's Marque South Limited is an equal opportunity employer.